

HP INFRASTRUCTURE DEVELOPMENT BOARD, SHIMLA, HP

The Corrigendum/Addendum/Clarification to Pre-Bid queries raised by prospective bidder in response to EOI for Transaction Advisory Services for Pilot run of Commercial Drone Services in Himachal Pradesh on PPP Mode.

A virtual Pre-Bid meeting was held as per following detail:

Date: 23.09.2025

Pre-bid Meeting Held on	Link
20.09.2025 at 11:00 A.M. at HPIDB office.	Link was shared to the prospective bidders

1. The following clarification in response to queries raised by prospective bidder through email shall form an integral part of the EOI document and amount to an amendment of relevant para/clause of the bid document. Wherever there is a conflict, the provisions herein shall prevail over the relevant para/clause of the EOI document.

S.No	Pg. No./Clause in EOI	Query	Corrigendum/Addendum/Clarification
1.	Pg. 3, Eligibility Criteria for Bidders/Consultants. Vi. Eligibility Criteria for Bidders/Consultants Technical Expert (Drone): Degree in Aeronautics, Mechanical/ Electrical/ Robotics/ Geomatics / GIS, having experience in Drone technology, Air mobility, Air cargo logistics.	We kindly request you to consider including a Degree in Mechatronics as a relevant educational qualification for the position of Technical Expert (Drone). Also, we request that the following experiences be duly considered as relevant to the requirements of the Technical Expert (Drone) position: <ul style="list-style-type: none"> ▪ Proven expertise in implementing drone-based land survey solutions ▪ Experience in technology and policy innovation, including experience in drafting policy documents and recommending measures under Drone Technologies. 	Sub Clause vi of 5 is modified as under: Technical Expert (Drone): Degree in Aeronautics, Mechanical/ Electrical/ Robotics/ Geomatics/ GIS/ Mechatronics, having experience in Drone technology, Air mobility, Air cargo logistics.
2.	Pg. 2(4) Scope of Service: The scope of work shall include, but is not limited to: A. Feasibility Studies (i-vii)	In reference to the Scope of Services outlined under Feasibility Studies (A), we kindly request to kindly provide clarity on the specific aspects listed below: I. Kindly confirm whether HPIDB will provide access to state-wide GIS data layers, topographical maps, and meteorological datasets (wind, rainfall, temperature) to support route planning and finalization of pilot locations. II. Also, it is requested to share an indicative list of stakeholders/ departments to be engaged/ consulted during the Feasibility Study and facilitate their participation for effective and timely consultations.	I. HPIDB shall assist the Consultant to get access to GIS/topographical data available with HP Government Departments/ Aryabhata Geo-informatics & Space Application Centre (AGiSAC). II.The indicative list of Departments is as under: Forest Department Horticulture, Agriculture, Tourism & Civil Aviation, PWD and District Administrations.

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		III. Demand Assessment: Site visits and stakeholder consultations will require workshops with farmer groups, cooperatives, State line departments etc. HPIDB in consultation with the concerned departments to mobilise stakeholders and ensure participation of stakeholders at the district level. IV. Please specify whether the environmental assessment is expected to be a desktop review only or would require field based baseline surveys. V. Please clarify whether the consultant is expected to carry out actual drone-based surveys as part of the feasibility study, or whether the scope is limited to desktop review, stakeholder consultations, and secondary data analysis only. vi. Please confirm that the consultant’s role is limited to advisory, process mapping, and documentation for approvals only (DGCA BVLOS, MoCA permissions, land use, PPP frameworks) with statutory approvals resting with HPIDB/ GoHP.	III.Yes bidder understanding is correct. IV.As per scope of work. V. The Consultant is expected to carry out the combination of desktop review and actual Drone base survey (as required) to provide a comprehensive report. VI. The Consultant shall assist GoHP/HPIDB to obtain all mandatory approvals from DGCA.																																				
3.	<div>Pg. 5 Timelines and Payment Milestones</div> <table><tr><th>S. No</th><th>Deliverables/Milestones</th><th>Time for Consultant to submit the deliverable</th><th>% of the Total fees Payable</th></tr><tr><td>1.</td><td>Inception Report / Conceptual Plan.</td><td>Two weeks from signing of the Agreement.</td><td rowspan="2">10%</td></tr><tr><td>2</td><td>Technical Assessment & Financial Feasibility Report. Structuring/ Financial modelling of the Proposal etc. <i>(Further work on assignment shall depend upon the outcome of Inception Report/Feasibility Study acceptable to the HPIDB).</i></td><td>Draft documents within Three weeks from acceptance of first deliverable Final documents within One week after acceptance of draft report.</td><td>20%</td></tr></table>	S. No	Deliverables/Milestones	Time for Consultant to submit the deliverable	% of the Total fees Payable	1.	Inception Report / Conceptual Plan.	Two weeks from signing of the Agreement.	10%	2	Technical Assessment & Financial Feasibility Report. Structuring/ Financial modelling of the Proposal etc. <i>(Further work on assignment shall depend upon the outcome of Inception Report/Feasibility Study acceptable to the HPIDB).</i>	Draft documents within Three weeks from acceptance of first deliverable Final documents within One week after acceptance of draft report.	20%	<div>It is our submission that the timelines and payments defined for the said deliverables / milestones shall be suitably extended. Since, two weeks to carry out inception and three weeks for feasibility reports for five (5) projects and subsequently the other deliverables is not enough given the analysis undertaken including financial model and structuring aspects. Hence, we request you to kindly modify the Deliverable Timelines as below:</div> <table><tr><th>S. No</th><th>Deliverables/Milestones</th><th>Time for Consultant to submit the deliverable</th><th>% of the Total fees Payable</th></tr><tr><td>1.</td><td>Inception Report / Conceptual Plan.</td><td>Three weeks from signing of the Agreement.</td><td>10%</td></tr><tr><td>2</td><td>Technical Assessment & Financial Feasibility Report. Structuring/ Financial</td><td>Draft documents within eight weeks from acceptance of first deliverable</td><td>15%</td></tr></table>	S. No	Deliverables/Milestones	Time for Consultant to submit the deliverable	% of the Total fees Payable	1.	Inception Report / Conceptual Plan.	Three weeks from signing of the Agreement.	10%	2	Technical Assessment & Financial Feasibility Report. Structuring/ Financial	Draft documents within eight weeks from acceptance of first deliverable	15%	<table><tr><th>S. No</th><th>Deliverables/Milestones</th><th>Time for Consultant to submit the deliverable</th><th>% of the Total fees Payable</th></tr><tr><td>1.</td><td>Inception Report / Conceptual Plan.</td><td>Three weeks from signing of the Agreement.</td><td rowspan="2">10%</td></tr><tr><td>2</td><td>Technical Assessment & Financial Feasibility Report. Structuring/ Financial modelling of the Proposal etc. <i>(Further work on assignment shall depend upon the outcome of Inception Report/Feasibility Study acceptable to the HPIDB).</i></td><td>Draft documents within Six weeks from acceptance of first deliverable Final documents within One week after acceptance of draft report.</td><td>20%</td></tr></table>	S. No	Deliverables/Milestones	Time for Consultant to submit the deliverable	% of the Total fees Payable	1.	Inception Report / Conceptual Plan.	Three weeks from signing of the Agreement.	10%	2	Technical Assessment & Financial Feasibility Report. Structuring/ Financial modelling of the Proposal etc. <i>(Further work on assignment shall depend upon the outcome of Inception Report/Feasibility Study acceptable to the HPIDB).</i>	Draft documents within Six weeks from acceptance of first deliverable Final documents within One week after acceptance of draft report.	20%
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	3.	Preparation of Bid Documents (RFP/ Concession Agreement /other documents as may be required). <i>(Legally vetted)</i>	Two week from acceptance of second deliverable.	20%		modelling of the Proposal etc. <i>(Further work on assignment shall depend upon the outcome of Inception Report/Feasibility Study acceptable to the HPIDB).</i>	Final documents within One week after acceptance of draft report.		3.	Preparation of Bid Documents (RFP/ Concession Agreement /other documents as may be required). <i>(Legally vetted)</i>	Three weeks from acceptance of second deliverable.	20%
	4.	Selection of the Bidder/Issue of award letter <i>(In case bids are not received for the selection of concessionaire in first call, the Transaction Advisor shall carry out bid process for second and third call at no extra cost to the HPIDB)</i>	Five weeks from acceptance of third deliverable/or as per RFP.	20%	3.	Technical Assessment & financial feasibility report structuring/ financial modelling of the proposal etc.	Final documents within two week after acceptance of draft report.	20%	4.	Selection of the Bidder/Issue of award letter <i>(In case bids are not received for the selection of concessionaire in first call, the Transaction Advisor shall carry out bid process for second and third call at no extra cost to the HPIDB)</i>	Five weeks from acceptance of third deliverable/or as per RFP.	20%
					4.	Preparation of Bid Documents RFP documents as may be required.	Three weeks from acceptance of final Feasibility Report	20%				
					5.	Selection of the Bidder/Issue of award letter.	Five weeks from acceptance of third deliverable/or as per RFP.	20%				
	5.	Successfully signing of Concession Agreement and submission of Performance Security by the selected bidder.	As per RFP	10%	6.	Successfully signing of Concession Agreement, submission of Performance Security by the selected bidder.	As per RFP	10%	5.	Successfully signing of Concession Agreement and submission of Performance Security by the selected bidder.	As per RFP	15%
	6.	Financial Closure	As per CA.	20%	7	Financial Closure	As per CA.	20%				
	4.	Pg. 5 (11) Instructions to Bidders: The EOI/Financial Bid shall be addressed to Chief General Manager, HPIDB, New Himrus Building, Circular Road, Shimla-171001, and should reach on or before 01.10.2025 up to 04.00 P.M				We request you to kindly modify the bid submission timelines by at least two (2) weeks from the date of issuance responses to the pre bid queries.				The EOI submission date is extended from 01.10.2025 to 13.10.2025 upto 4.00 P.M.		