The Corrigendum/Addendum/Clarification to Pre-Bid queries raised by prospective bidder in response to EOI for the Empanelment of Merchant Bankers-cum-Arrangers-cum- Advisors to facilitate the issuance of bonds/raising loan by Designate PSUs/ Organizations of HP Government

Date:12.09.2025

1. A virtual Pre-Bid meeting was held as per following detail:

Pre-bid Meeting	Held on	Link
	05.09.2025 at 11:00 A.M. IST at HPIDB office.	Link was shared to the prospective bidders

2. The following corrigendum/Addendum/clarification in response to queries raised by prospective bidders through email shall form an integral part of the EOI document and amount to an amendment of relevant para/clause of the bid document. Wherever there is a conflict, the provisions herein shall prevail over the relevant para/clause of the EOI document.

S.N	Clause reference no. (Pg. No.)	Clause in the EOI	Query	Corrigendum/Addendum/Clarific
0				ation
1	Advisors and not for appointme need to submit only technical	1.We understand that the RFP is for the empanelment of Merchant Bankers cum Arrangers cum Advisors and not for appointment for any specific fund raising assignment and accordingly the bidders need to submit only technical bid and financial bid is not required to be submitted under this RFP process. Please confirm our understanding		
	NOTICE INVITING EXPRESSION OF INTEREST	2. Mode of submission of bids Hard copy submission (Technical Bid shall be scanned and submitted in a sealed pen drive).	We understand that the technical bid shall only be submitted in pen drive in a sealed envelope at the office of HPIDB. No separate hard copy submission or online submission is required to be made. Please confirm our understanding.	Only hard copy submission will be accepted.
	3. Cost of Bid document 4. Bid Security Amount (NIT) And 11. General Terms and Conditions (Page no. 11)	3. Cost of Bid document Rs. 29,500/- 4. Bid Security Amount Rs. 2,00,000 (refundable) and 11. General Terms and Conditions: The bid shall be accompanied by EMD of Rs. 2,00,000 (Rupees Two Lakhs only) in the form of Online Payment/ Bank Guarantee/ Demand Draft drawn on a	We understand that both the cost of bid document and the Bid security amount may be deposited through online mode (NEFT/RTGS) as per the bank account details provided on page no. 11 of the EOI and the bank statement may be enclosed as a payment proof in the technical bid. Please confirm our understanding.	Yes, Bidder understanding is correct

S.N o	Clause reference no. (Pg. No.)	Clause in the EOI	Query	Corrigendum/Addendum/Clarific ation
		Nationalized Bank valid for the		
		period of 120 days.		
	Clause 3. Terms of reference I. Strategic Advisory and Planning (Page no. 3)	Financial and Project Review: Conduct due diligence on the project scope, design, land acquisition and regulatory clearances. Analyse capital expenditure, implementation schedule and projected operating costs to assess the project's financial viability and	We would like to mention that due diligence of the projects are conducted by the separate technical consultants having technical expertise in this domain. The role of Merchant Bankers is limited to structuring of bonds, documentation, fund raising and other activities	The modified clause is as under: Conduct due diligence with respect to requirements and statutory compliances.
		identify potential risks.	related to bond issuance. Therefore it is our humble request to remove the 'Financial and project review' from the terms of reference under clause 3.	
	Clause 3. Terms of reference I. Strategic Advisory and Planning (Page no. 4)	Preparation of Information Memorandum (IM): Draft a detailed Information Memorandum in close consultation with the Authority. This will include an executive summary of the project and financing terms, overview of the project and the Authority, detailed analysis of commercial aspects, and the findings of the financial analysis and sensitivity tests.	We understand that, as per the standard market practice, HPIDB or the State PSU planning to raise the funds from the market will appoint a separate legal counsel for documentation purpose for any fund raising transaction. We would like to mention that it is the responsibility of legal counsel to draft the legal counsel and the Merchant Banker assists the Company and legal counsel in finalization of the IM.	The Merchant Banker shall assist the authority to engage a Legal Counsel for preparation of IM.
			Therefore, it is our humble request to modify the clause accordingly so as to make the Merchant Banker responsible only to assist the Company and	

S.N o	Clause reference no. (Pg. No.)	Clause in the EOI	Query	Corrigendum/Addendum/Clarific ation
			legal counsel in finalization of IM	
			and not the drafting of the IM.	
	Clause 3. Terms of reference IV. Post-Transaction Support (Page no. 5)	Investor Relations and Market Monitoring: Provide ongoing support, offering advice on managing investor relations and staying in compliance with reporting requirements. Continuously monitor the market for changes in interest rate movements, market trends, and any other factors that could impact the debt and future funding needs.	The role of Merchant Banker gets completed once the funds are raised and bonds are allotted to the investors and listed on the Stock Exchange.	The modified clause is as under: Ensure completion of all compliances till listing of bonds.
			request to remove this clause from the terms of reference.	
	Clause 4. Eligibility Criteria. Experience (Page no. 5)	Experience: must have a minimum of 10 years of experience advising on and arranging debt transactions for government entities or Public Sector Undertakings (PSUs). This includes a strong understanding of RBI regulations.	We understand that, in order to qualify this clause, the bidder must have the valid Category-I Merchant Banking License from SEBI for atleast last 10 financial years and shall enclose the copy of Category-I MB License for atleast last 10 financial years. Please confirm our understanding	Experience: must have a minimum of 10 years of experience as category 1 Merchant Banker advising on and arranging debt transactions for government entities or Public Sector Undertakings (PSUs). This includes a strong understanding of RBI regulations. The Merchant Banker shall enclose copy of category 1 License for last 10 financial years.
	Clause 7. Empanelment Categories Experience (Page no. 6)	Category A: Bond Issuance Category B: Term Loan Raising	(a) We understand that the bidder qualifying in subcategory A1 will be automatically considered qualified for sub-category A2 and will be empanelled in	The following is inserted/added to the existing clause (category specific qualification requirements): Bidder meeting the qualification

S.N	Clause reference no. (Pg. No.)	Clause in the EOI	Query	Corrigendum/Addendum/Clarific
0			both the sub-categories A1 and A2. Please confirm our understanding for both the categories A and B. (b) We understand that the bidder may apply in either of the categories A or B and also in both the categories A and B. Please confirm our understanding.	'
	Annexure III, Page 15	 (a) In continuation to our above query and Annexure III of the RFP 'Details of empanelment category applied for' on page 15, please clarify if the bidder qualified under both the subcategories A1 and A2 is required to state both the subcategories in annexure III or the bidder may just state sub-category A1 in the annexure III as it will get automatically qualified for subcategory A2. Please clarify (b) We further understand that, as per the above query, in case both the sub-categories are to be stated in annexure III, the bidders need to submit the technical documents only related to sub-category A1 as it will get automatically qualified for subcategory A2. Please confirm our understanding. 		Bidder is required to mention both sub categories.
				Documents only relating to sub category A1/B1 shall suffice the qualification requirements. Bidder who meets the qualification of sub category A1/B1 will be eligible for sub category A2/B2. However, bidders are required to mention all the sub categories in their proposal.
	Clause 8. Marking system for Empanelment (Page no. 8)	We understand that all the bid will be empanelled by HPIDB. Ple	ders achieving minimum 70 marks ase Confirm our understanding	Bidders who meet the minimum eligibility criteria will be short listed. The Board reserves the right to restrict the number of

S.N o	Clause reference no. (Pg. No.)	Clause in the EOI	Query	Corrigendum/Addendum/Clarific ation
				shortlisted bidders for empanelment sees it fit.
	5. Submission Requirements (Page no. 6)	Methodology: A brief note on the advisor's proposed approach and methodology for handling debt raising assignments for government entities.	We understand that brief methodology and approach of 7-8 pages will be enough to meet the requirement of this clause. Please confirm our understanding	Yes, the bidder understating is correct.
	Clause 8. Marking system for Empanelment, Section B: Experience & Track Record (Page no. 9)	Category A Each deal ≥ Rs. 2,500 Cr as lead manager: 10 marks per deal (max 30) Each deal < Rs. 2,000 Cr as lead manager: 5 marks (max 10)	(a) We would like to mention that 'Lead Manager' terminology is generally used in case of public issue of bonds and in case of private placement of Bonds; Merchant Banker/Arranger is used. We understand that the 'Lead Manager' terminology here covers merchant Banker/Arranger and both public and private placement deals can be showcased under this clause. Please confirm our understanding	The modified clause is as under: The term "Lead Manager" may be read as "Lead Arranger"
			(b) We also understand that Experience requirement under this clause shall be read with "Category-Specific Qualification Requirements" on page no. 7 of the RFP and accordingly the deals for last five financial years are qualified under this clause. Please confirm our understanding	The Bidders understanding is correct.
	Clause 8. Marking system for	Category A	We understand that the	Yes, the bidder understanding is

S.N o	Clause reference no. (Pg. No.)	Clause in the EOI	Query	Corrigendum/Addendum/Clarific ation
	Empanelment, Section B: Experience & Track Record (Page no. 9)	Top 5 league table ranking in the "All Category" league table for debt issuances: 20 marks	experience requirement under this clause shall be read with "Category-Specific Qualification Requirements" on page no. 7 of the RFP and accordingly full 20 marks shall be given to the bidder who is in Top 5 league table ranking in the "All Category" league table for debt issuances in atleast two out of last three financial years. Please confirm our understanding for this clause as well as clauses under other categories/sub-categories	correct. The league ranking criteria is applicable in case of category, (Bond issuance) sub category A1 only.
	Annexure-V, Details of debt transactions, Page 17	Transactions (Documentary Proof for transactions is to be enclosed. Documentary proof means Certificate/ Mandate letter alongwith Completion certificate from the issuer/borrower organization.)	(a) We would like to mention that some bond issuers do not provide the completion letter. In case completion letter is not available, it is our humble request to consider the relevant pages of information memorandum (IM) where name of Merchant Banker/Arranger is disclosed. Please consider our request.	The clause is modified as under: Documentary Proof for transactions is to be enclosed. Documentary proof means Certificate/ Mandate letter/ Completion certificate from the issuer/ Prime data base record/ CA certificate/copy of IM.
			(b) We understand that, in the second column of the table in annexure-V where 'Value (In Rs. Cr.)' is sought, the bidders need to mention that 'total bond issue size'. Please confirm our understanding	Yes, Bidders understanding is correct.
	Clause 7. Category specific qualification requirements (Page no. 7)	Category B: Term Loan Raising	Under category B qualification requirements (B1 and B2), it is our humble request to allow	As per EOI

S.N o	Clause reference no. (Pg. No.)	Clause in the EOI	Query	Corrigendum/Addendum/Clarific ation
			other similar nature instruments (along with the term loans) such as PTC (pass through certificates) and DA (Direct assignment) transactions for the purpose of meeting the qualification requirements. Please consider our request.	
	Clause 8. Marking system for Empanelment, Section B: Experience & Track Record (Page no. 9)	Each syndicated loan ≥ Rs. 2,000 Cr: 10 marks per deal (max 40) Each syndicated loan < Rs. 1,000 Cr: 5 marks per deal (max 20) B2 Each transaction ≥ Rs. 1000 Cr: 10 marks (max 40) Each transaction Rs. 500 Cr to 1000cr: 5 marks (max 20)	syndicate loan are low in India and there are very few transactions with high transaction values. It is our humble request to relax the marking criteria under sub-clause B1 and B2 (along with the request made in the above point) to make the	The modified clause is as under: Category B B1 Each syndicated loan ≥ Rs. 1,000 Cr: 10 marks per deal (max 40) Each syndicated loan < Rs. 5,00 Cr: 5 marks per deal (max 20) B2 Each transaction ≥ Rs. 250 Cr: 10 marks (max 40) Each transaction ≤ Rs. 150 Cr 5 marks (max 20)

S.N	Clause reference no. (Pg. No.)	Clause in the EOI	Query	Corrigendum/Addendum/Clarific
0				ation
			Each transaction of syndicated	
			loan including PTC and DA ≥ Rs.	
			150 Cr: 5 marks per deal (max 40)	
			Each transaction of syndicated	
			loan including PTC and DA < Rs.	
			150 Cr: 5 marks per deal (max 20)	
			We understand that the bidder	
			qualifying in sub-category B1 will	
			be automatically considered	
			qualified for sub-category B2 and	
			will be empaneled in both the	
			sub-categories B1 and B2.	
	We understand that, in case of	consortium, both the consortium	members shall individually qualify	The modified clause is as under:
	the criteria and evaluated. Plea	se confirm our understanding		
				Consortium will not be allowed.
	Clause 4. Eligibility Criteria	The SEBI registration is in name	The Advisor shall be anyone of	As per EOI
	(page no. 5 of EOI)	of Capital Fortunes Ventures	the following:	
	Registration: The Advisor must	Private Limited (CFVPL), a	a. Merchant Banker	
	be a SEBI-registered Category I	wholly owned subsidiary of	b. Investment Banker	
	Merchant Banker with a valid	Capital Fortunes Private	c. Financial Consultancy Firms/	
	license at the time of proposal	Limited (CFL).	advisors	
	submission and should remain	We intend to Bid through CFL as		
	valid during the empanelment	it satisfies all technical and	The bidder or their subsidiary	
	tenure.	financial criteria stated in the	should be registered with SEBI as	
		RFP.	Class I Merchant Banker.	
		Any merchant banking activity		
		for the assignment shall be		
		executed by CFVPL.		
		It may be noted that there is		
		restrictions on the activities to		
		be performed by the Merchant		
		Banking entity as per the SEBI		
		regulations.		
		In view of the above, it is		
		requested to consider the		
		Merchant Banker certificate		

S.N o	Clause reference no. (Pg. No.)	Clause in the EOI	Query	Corrigendum/Addendum/Clarific ation
		of wholly owned subsidiary company		
	Clause 11. General Terms and Conditions (page no. 11 of EOI) The bid shall be accompanied by EMD of Rs. 2,00,000 (Rupees Two Lakhs only) in the form of Online Payment/Bank Guarantee/Demand Draft drawn on a Nationalized Bank valid for the period of 120days. The EMD will not carry any interest.	As per Rule 170 of General Financial Rules (GFR) 2017, bidders registered with MSME /NSIC are exempted from submission of Bid Security /EMD. Instead, they can submit a Bid Security Declaration. These guidelines are following by prominent PSUs and Govt. organisations in their tender documents. In view of the above, we kindly request your office to extend the relaxation of EMD in our case and allow us to participate in the tender by considering our valid MSME registration documents	Micro and Small Enterprises (MSEs) registered with Udyam Registration Portal as per MSMED Act 2006 for goods produced and services shall be eligible for MSE benefits. MSEs seeking exemption and benefits should enclose an attested/self-certified copy of registration certificate as apart of the bid.	Following is inserted/added to the existing Clause: MSME /NSIC are exempted from submission of Bid Security /EMD. Instead, they can submit a Bid Security Declaration.
	Experience Criteria	Must have a minimum of 10 years of experience advising on and arranging debt transactions for government entities or PSUs.	Reduction to 5-years. • 5 years is an adequate period for a SEBI Category-I Merchant Banker to build a proven track record and demonstrate expertise in RBI regulations. • Encourages broader participation by allowing younger, high-performing firms with strong professional expertise and successful execution history to compete. • Focus remains on quality and outcomes, emphasizing	As per EOI

S.N o	Clause reference no. (Pg. No.)	Clause in the EOI	Query	Corrigendum/Addendum/Clarific ation
			execution capability and fund-raising track record rather than only the length of experience.	
	Net Worth Criteria	Must have a minimum net worth of Rs.50 crores as per latest audited financial statements	 Reduction to Rs. 15crores: The current Rs. 50 crores requirement is much higher than SEBI's rule of only Rs.5 crores for Cat-I Merchant Bankers. A limit of Rs. 15 crores is still strong enough to show financial stability and reduce risk. This change will allow more bidders to participate while keeping credibility and trust intact. 	As per EOI
	Section-B: Experience &Track Record	In Sub-Category A1 (Experience Criteria), it is mentioned: • Each deal ≥ Rs. 2,500 Cr as Lead manager— 10 marks per deal(max 30) • Each deal < Rs. 2,000 Cr as Lead manager— 5 marks (max 10)	We seek clarification on this point, as the term "lead manager" is generally used in the context of public issuances, whereas in many large transactions Merchant Bankers are formally designated as "arrangers/lead arrangers."	The term "Lead Manager" may be read as "Lead Arranger"
	1.In eligibility criteria the minin Net worth. Further, to clarify transactions of listed securities kindly reduce the same to Rs.10	As per EOI		
	table instead of Top 20. This adj	pation, we propose to consider Topustment will enhance competition your information in this segment o	·	As per EOI

S.N o	Clause reference no. (Pg. No.)	Clause in the EOI	Query	Corrigendum/Addendum/Clarific ation
	very limited to 6-7 arrangers on			
	3. Please refer to section B of Ex Lead Manager does not apply in criteria of lead manager.	The term "Lead Manager" may be read as "Lead Arranger"		
	4. Also please elaborate the req	uirement of Category A1 and A2 fo	r your future fund raising.	The EOI is for empanelment purpose only. Specific details will be available at the time of inviting Financial Bids.
	Clause 4 Eligibility Criteria and Annexure-V	Documentary Proof for transactions is to be enclosed. Documentary proof means Certificate/ Mandate letter along with Completion certificate from the issuer/borrower organization.	We propose that documentary proof in the form of offer letter could be accepted in addition, self- certificate from the authorised signatory certifying the completion of certificates may be accepted	The clause is modified as under: Documentary Proof for transactions is to be enclosed. Documentary proof means Certificate/ Mandate letter/ Completion certificate from the issuer/ Prime data base record/ CA certificate/copy of IM.
	Clause 13 Bid Submission	 Date of Pre-Bid Conference- 05.09.2025, Date for response to Pre-Bid Queries- 08.09.2025 and Date for submission for Bid- 15.09.2025 Mode of Submission of Bid: Hard Copy submission (Technical submission shall be scanned and submitted in a sealed pen drive 	 As per the CVC guidelines Manual for Procurement of Consultancy & Other Services Section 6.3 it is prescribed that "not less than 15 (fifteen) days) is available to the bidders to prepare/submit their bids". Hence it is requested that recommended time of 15 days is provided to the consultant for submission of proposal, after publication of the responses to the queries raised by the bidders. In the interest of ensuring operational ease, and to 	Refer to Corrigendum dated 11.09.2025 Only hard copy submission will be

S.N o	Clause reference no. (Pg. No.)	Clause in the EOI	Query	Corrigendum/Addendum/Clarific ation
			mitigate logistical risks (such as courier delays, travel restrictions, or unforeseen disruptions), we kindly request the Authority to allow submission of bids via password protected email.	accepted.
	I	Rs.50 Crores is quite high, requivolved in arranging the funds and a	est to reduce to Rs.10 Crores as advising the issuer	As per EOI
	participation of Top 30 players a	s per Prime League Table	e to issuers, request to allow the	·
	1	egory A & B together for qualifica or less same restructuring expertise	tion as both activities are for fund e and team.	As per EOI
	4. Request to provide a virtual n conditions travelling would be c		05.09.2025 due to current weather	Link was shared with prospective bidders.
	Point no. 12 Pre-bid Conference Pg. 11	A pre-bid meeting with the prospective bidders shall be held on 5.9.25 at 11.00 AM at HPIDB Office	Due to adverse weather conditions in and around Shimla, we request to join the pre-bid meeting through virtual mode via video conference	
	Point No. 14 Empanelment Application format (Category applied for) Pg. no. 13	(Select one: A1, A2 for bond issuance OR B1, B2 for Term Loan Raising) or for both	We understand a single Merchant Banker can apply for both the category for Bonds as well as Loans, we further seek clarity that if we can apply for both the category for greater than or equal to 5000 cr. And less than 5000 cr.	category of Bond and Loan.
	Point no. 4 Eligibility Criteria Pg. no. 5	Fund raising track record: must have raised a total of Rs. 5000 cr. in funds (via loans and/or bond issues) for central/state level undertakings. Financial institutions, or Body Corporates/ Companies in the last five years from the date of bid submission.	I -	Category A: Bond Issuance Sub-Category A1 (≥ ₹5,000 Crore) o Track Record: The advisor must have successfully acted as a merchant banker/arranger for at least three domestic bond

S.N o	Clause reference no. (Pg. No.)	Clause	in the EOI		Query	Corrigendum/Addendum/Clarific ation
					requires a strategic end to end approach which is possible through a dedicated strong credit team of Merchant Banker (Since they would be advising and assisting in the entire process of fund raising). Therefore, we request you to consider only State PSUs as eligibility criteria instead of central, Financial Institutions or Body Corporates/Companies.	of ₹5,000 Crore or more within the last five financial years including two bond issues relating to any state GovtPSU in India during this period.
	Point 8, Section b Category A: Marking System for Empanelment	manage (max 30 Each d manage Top 5	deal ≥ Rs. 2,500 Cr as lead ager: 10 marks per deal (30) and deal < Rs. 2,000 Cr as lead ager: 5 marks (max 10) 5 league table ranking in All Category		appointed for Public Issues, whereas Merchant Bankers are appointed for Private Placements. Since this criterion requires past	The term "Lead Manager" may be read as "Lead Arranger"
	Point No. 8 Marking System for Empanelment (overall scoring structure)	Section A B	Technical Qualification (General Requirements) Experience & Track Record (Category- Specific)	Max. Marks 40 Marks 60 Marks	Generally, technical qualification is treated as a prerequisite for applying to the tender, while technical scoring is usually applied only to past experience. We therefore request you to consider similar approach for this EOI as well.	As per EOI

S.N	Clause reference no. (Pg. No.)	Clause in the EOI				Query	Corrigendum/Addendum/Clarific
0			Total Marks	100 Marks			ation
			Minimum Qualifying Score	70 Marks			
	Bid submission date					We have requested few clarifications above; we kindly request an extension of the bid submission date.	Refer to Corrigendum dated 11.09.2025.
	Pg. 5, Point IV. Post- Transaction Support	lifecycle initial p	rvices cover e of a debt-ra lanning to pos e support.	ising, fr		Merchant Banker Role is generally restricted upto listing of Bonds. Request you to consider the same	The modified clause is as under: Ensure completion of all compliances till listing of bonds.
	Pg. 9 Point 8.Marking system for Empanelment	issuance support. Section B: Experience & Trac Record. Category A: Sub Category A1 Each deal ≥ Rs. 2,500 Cr as lead manager: 10 marks per deal (max 30) Each deal < Rs. 2,000 Cr as lead manager: 5 marks (max 10)			ead	We request you to clarify that the threshold of more than or equal to INR 2,500 Crores be considered on the basis on: • the overall deal size in which the arranger participated, or has • the amount individually mobilized by the arranger in that deal. For instance, suppose a deal size is above INR 2,500 crores with multiple arrangers, however, the amount mobilized by a single arranger is below INR 2,500 crores. In this case will all the arrangers part of such issuance get qualified under this criteria or individually an arranger should have mobilised more that INR 2500 crores?	As per EOI

S.N o	Clause reference no. (Pg. No.)	Clause in the EOI	Query	Corrigendum/Addendum/Clarific ation
			Please also clarify this is required for how many years consecutively at a stretch and from which year to which year?	
	Pg. 9 Point 8.Marking system for Empanelment	Top 5 league table ranking in the "All Category" league table for debt issuances: 20 marks Top 10 league table ranking: 15 marks Top 20 league table ranking: 10 marks	Please clarify this is required for how many years consecutively at a stretch and from which year to which year?	League table ranking will be considered for debt issuance in at least two of last three financial years.
	Pg. 9 Point 8.Marking system for Empanelment	A2: Each deal ≥ Rs.1500 Cr: 10 marks (max 40) Each deal < Rs.1000 Cr: 5 marks (max 20)	Please clarify this is required for how many years consecutively at a stretch and from which year?	Last five financial years.
	Pg. 9 Point 8.Marking system for Empanelment	Section B, Category B: Each syndicated loan ≥ Rs.2,000 Cr: 10 marks.per deal (max 40) Each syndicated loan < Rs. 1,000 Cr: 5 marks per deal (max 20)	Please clarify this is required for how many years consecutively at a stretch and from which year to which year?	Last five financial years.
	Pg. 9 Point 8.Marking system for Empanelment	Section B, Category B: Each transaction ≥ Rs. 1000 Cr: 10 marks. (max 40) Each transaction Rs.500 Cr to 1000cr: 5 marks (max 20)	Please clarify this is required for how many years consecutively at a stretch and from which year to which year?	Last five financial years.
	Query 1- In Eligibility criteria (point 4), page 5		To quantify experience & clean record points, following measure as	Modified clause is as under: Experience: must have a minimum of 10 years of

S.N	Clause reference no. (Pg. No.)	Clause in the EOI	Query	Corrigendum/Addendum/Clarific
0				ation
			To check the continuous track	experience as category 1
			record with the regulatory body,	Merchant Banker advising on
			SEBI is the monitoring agency	and arranging debt transactions
			which tracks each and every fair	for government entities or Public
			activity of merchant bankers and	Sector Undertakings (PSUs). This
			since you are asking for 10 years	includes a strong understanding
			of experience – so in the case of	of RBI regulations.
			Bond issue arrangers (Merchant	
			Banker) - Cat 1 Merchant	The Merchant Banker shall
			Banking License is required.	enclose copy of category 1
			So to ensure an impossable	License for last 10 financial years.
			So to ensure an impeccable record for the past 10 years —	
			SEBI cat1 Merchant Banking	
			License for the past 10 years	
			(continuous) should be made	
			mandatory condition for	
			participation to ensure quality &	
			clean track record for merchant	
			bankers.	
			Dankers.	
	Query 2- In Eligibility criteria		Net worth of 50Crs – We feel that	As per EOI
	(point 4), page 5		this a very valid criteria as	
			merchant banker has to subscribe	
			bond issue and have to make	
			commitment in bond issue so it	
			should have min 50crs net worth	
			criteria to leverage and get limits	
			from banks to subscribe in Bond	
			issue to fulfill their commitment	
			and counter ensure their	
			responsibility towards bond issue.	
			Clarification 2-	
			We understand single envelope	Yes, Bidders understanding is
			We understand –single envelope,	correct.
			single tender fees and single EMD	
			– for different empanelment	

S.N o	Clause reference no. (Pg. No.)	Clause in the EOI	Query	Corrigendum/Addendum/Clarific ation
			categories — only separate documents for each category should be addressed in that envelope.	
	Query 3- In Eligibility criteria (point 4), page 5		Sir, State level undertaking bond issue are completely different from central undertaking bond issue as state level undertaking bond issues are infrequent/ first timers; whereas PSU/ Corporate bond issuers are regular bond issuers and have established market & structure and hence planning their bond issue require minimum expertise and mere concentrated towards broking strength. So in State level Bond issuesadditional expertise required for structuring of bond issue and creating of market / investor education & investors approvals required to place first time structure & bond issues. Hence as minimum eligibility criteria – The Merchant Banker should have done at least one bond issue of state level undertaking in each year of the last 3 financial years.	Sub-Category A1 (≥ ₹5,000 Crore) O Track Record: The advisor must have successfully acted as a merchant banker/arranger for at least three domestic bond issuances with an aggregate value of ₹5,000 Crore or more within